

HBOI Foundation, INC.
Profit & Loss Prev Year Comparison
 July through October 2015

	Jul - Oct 15	Jul - Oct 14
Ordinary Income/Expense		
Income		
40000 · Donations & Gifts	0.00	683.49
45000 · Love Your Lagoon (Gross)		
45100 · Sponsorships	31,000.00	1,000.00
45200 · Ticket Sales	200.00	350.00
45300 · Donations - LYL	500.00	0.00
Total 45000 · Love Your Lagoon (Gross)	31,700.00	1,350.00
54000 · Other Revenue		
54005 · HBOIF - admin (SLP)	27,465.55	24,357.11
54010 · Rent & Lease Revenue	15,427.15	10,239.16
Total 54000 · Other Revenue	42,892.70	34,596.27
54030 · Learning Garden Forfeitures	4,774.06	0.00
54100 · Gift Shop Income	0.00	2,200.37
Total Income	79,366.76	38,830.13
Gross Profit	79,366.76	38,830.13
Expense		
72000 · Payroll Expenses		
72010 · Salaries & Wages		
72011 · CEO	59,330.79	45,538.21
72012 · Director of Operations	29,310.57	25,961.58
72013 · Operations Assistant	9,813.86	0.00
Total 72010 · Salaries & Wages	98,455.22	71,499.79
72015 · Payroll Taxes	4,751.44	5,511.72
72057 · Health Insurance	0.00	5,628.40
72060 · 401K	3,546.03	3,341.88
Total 72000 · Payroll Expenses	106,752.69	85,981.79
75000 · Contract Professional Services		
75020 · Accounting Fees		
75021 · Audit	3,000.00	21,000.00
75023 · Accounting Oversight	16,050.00	15,450.00
Total 75020 · Accounting Fees	19,050.00	36,450.00
75025 · Professional Services		
75027 · Interim ED Expenses	0.00	2,009.15
Total 75025 · Professional Services	0.00	2,009.15
75030 · Temporary office services	80.40	2,073.13
Total 75000 · Contract Professional Services	19,130.40	40,532.28
75500 · Legal Fees		
75510 · General Legal Fees	18,759.09	17,449.25
75513 · Legal - Intellectual Property	0.00	253.00
Total 75500 · Legal Fees	18,759.09	17,702.25
81000 · Operations		
81010 · Supplies	587.78	505.35
81015 · Telephone	1,218.29	1,040.74

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81020 · Postage & Shipping	81.50	194.11
81025 · Printing & Copying	257.84	457.10
81030 · Books, Subscriptions, Reference	19.96	110.62
81032 · Memberships & External Events	4,195.00	3,885.00
81035 · Computer & Website	5,609.62	3,232.14
81040 · Gifts	751.01	0.00
81045 · Promotion & Advertising	2,136.00	712.00
Total 81000 · Operations	14,857.00	10,137.06
81500 · Gift Shop Costs	0.00	1,061.07
82000 · Facilities & Equipment		
82005 · Utilities	71.64	225.00
82000 · Facilities & Equipment - Other	245.00	735.00
Total 82000 · Facilities & Equipment	316.64	960.00
82035 · Depreciation Expense	643.57	643.57
83000 · Travel & Meetings	1,120.48	859.94
83010 · Board Travel & Meetings	0.00	3,358.19
84000 · Insurance Expense	8,502.57	10,212.00
84100 · Bank Service Expense	293.38	264.97
84300 · Investment Management Fees	30,049.70	51,476.50
85000 · Donor Related	2,726.55	122.00
85500 · Love Your Lagoon		
85503 · Printing & Design	975.00	907.91
85506 · Awards & Favors	1,600.00	1,600.00
85508 · Advertising & Promotion	955.00	135.00
85510 · Miscellaneous	0.00	69.78
85511 · Postage	0.00	200.20
Total 85500 · Love Your Lagoon	3,530.00	2,912.89
Total Expense	206,682.07	226,224.51
Net Ordinary Income	-127,315.31	-187,394.38
Other Income/Expense		
Other Income		
90000 · Other Income		
53019 · Investment Interest & Dividends	228,705.35	247,978.66
53500 · Realized Gains/Losses	561,597.19	1,582,088.70
53600 · Unrealized Gains/Losses	-5,102,146.85	-1,897,944.50
54200 · Contributions to Endowment	5,000.00	17,012.34
Total 90000 · Other Income	-4,306,844.31	-50,864.80
Total Other Income	-4,306,844.31	-50,864.80
Other Expense		
90500 · Other Expenses		
87100 · Special Initiatives		
87150 · HBOI @ FAU Discretionary Fund	10,000.00	10,000.00
87151 · HBOI Gift Shop Operator	10,000.00	10,000.00
87155 · HBOI ED Development Fund	25,000.00	25,000.00

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87160 · HBOI Development Staff Support	56,950.00	0.00
87165 · HBOI New Faculty		
87165-3 · HBOI New Faculty-Year 3	0.00	567,232.00
87165-4 · HBOI New Faculty-Year 4	289,381.00	0.00
Total 87165 · HBOI New Faculty	<u>289,381.00</u>	<u>567,232.00</u>
87166 · HBOI Faculty Incentives		
87166-0 · HBOI Faculty Incentive Availabl	0.00	85,631.00
87166-3 · HBOI Faculty Incentives-Year 3	0.00	10,000.00
87166-4 · HBOI Faculty Incentives-Year 4	80,000.00	0.00
Total 87166 · HBOI Faculty Incentives	<u>80,000.00</u>	<u>95,631.00</u>
87170 · HBOI Faculty Salary Support	112,221.79	215,815.42
Total 87100 · Special Initiatives	<u>583,552.79</u>	<u>923,678.42</u>
Total 90500 · Other Expenses	<u>583,552.79</u>	<u>923,678.42</u>
Total Other Expense	<u>583,552.79</u>	<u>923,678.42</u>
Net Other Income	<u>-4,890,397.10</u>	<u>-974,543.22</u>
Net Income	<u><u>-5,017,712.41</u></u>	<u><u>-1,161,937.60</u></u>