

HBOI Foundation, Inc.
Profit & Loss Budget vs. Actual
 July through November 2016

	Jul - Nov 16	Budget
Ordinary Income/Expense		
Income		
40000 · Donations & Gifts	500.00	
45000 · Love Your Lagoon (Gross)		
45100 · Sponsorships	35,501.55	175,000.00
45200 · Ticket Sales	0.00	25,000.00
45250 · Auction	0.00	50,000.00
45300 · Donations - LYL	0.00	500.00
Total 45000 · Love Your Lagoon (Gross)	35,501.55	250,500.00
54000 · Other Revenue		
54005 · HBOIF - admin (SLP)	31,271.90	80,724.00
54010 · Rent & Lease Revenue	23,158.00	55,579.23
54023 · Sales Tax Collection Allowance	35.46	
Total 54000 · Other Revenue	54,465.36	136,303.23
60000 · In-kind Contributions	5,763.00	
Total Income	96,229.91	386,803.23
Gross Profit	96,229.91	386,803.23
Expense		
72000 · Payroll Expenses		
72010 · Salaries & Wages		
72011 · President & CEO	70,742.39	173,519.00
72012 · Director of Operations	27,885.94	68,400.00
72013 · Administrative Assistant	12,084.34	29,641.00
Total 72010 · Salaries & Wages	110,712.67	271,560.00
72015 · Payroll Taxes	5,641.59	20,774.34
72060 · 401K	4,102.56	10,000.00
Total 72000 · Payroll Expenses	120,456.82	302,334.34
75000 · Contract Professional Services		
75020 · Accounting Fees		
75021 · Audit	33,800.00	33,800.00
75022 · Tax Reporting	2,500.00	2,500.00
75023 · Accounting Oversight	17,000.00	46,000.00
Total 75020 · Accounting Fees	53,300.00	82,300.00
75025 · Professional Services	3,041.27	35,600.00
Total 75000 · Contract Professional Services	56,341.27	117,900.00
75500 · Legal Fees		
75510 · General Legal Fees	10,657.00	50,000.00
75512 · Legal Other	0.00	40,000.00
75500 · Legal Fees - Other	250.00	
Total 75500 · Legal Fees	10,907.00	90,000.00
80000 · Rent (In-Kind)	4,263.00	
80001 · Utilities (In-Kind)	1,500.00	
81000 · Operations		
81010 · Supplies	1,632.94	4,000.00
81015 · Telephone	1,741.22	4,200.00
81020 · Postage & Shipping	656.74	1,500.00
81025 · Printing & Copying	1,897.23	5,000.00
81030 · Books, Subscriptions, Reference	62.56	1,500.00
81032 · Memberships & External Events	4,608.00	7,500.00
81035 · Computer & Website	3,280.91	12,000.00
81040 · Gifts & Appreciation	0.00	2,000.00
81045 · Promotion & Advertising	2,837.00	7,200.00
Total 81000 · Operations	16,716.60	44,900.00
82000 · Facilities & Equipment		
82005 · Utilities	95.52	600.00
82000 · Facilities & Equipment - Other	0.00	10,000.00
Total 82000 · Facilities & Equipment	95.52	10,600.00
82030 · Real estate taxes	4,013.14	12,000.00
82035 · Depreciation Expense	643.57	2,575.00
82500 · Sale of Land Expense	49,331.11	3,000.00
83000 · Travel & Meetings	287.87	5,000.00

HBOI Foundation, Inc.
Profit & Loss Budget vs. Actual
 July through November 2016

	Jul - Nov 16	Budget
83010 · Board Travel & Meetings	3,854.78	17,000.00
84000 · Insurance Expense	14,945.31	33,000.00
84100 · Bank Service Expense	649.08	1,000.00
84300 · Investment Management Fees	18,203.77	80,000.00
85000 · Donor Related	556.88	12,000.00
85500 · Love Your Lagoon		
85501 · Food & Beverage	0.00	38,000.00
85502 · Equipment Rental	1,470.68	59,000.00
85503 · Printing & Design	1,883.99	6,500.00
85504 · Photography	0.00	450.00
85506 · Awards & Favors	1,600.00	1,700.00
85507 · Supplies	0.00	500.00
85508 · Advertising & Promotion	646.12	2,500.00
85509 · Contract Labor	0.00	800.00
85510 · Miscellaneous	0.00	250.00
85511 · Postage	2,339.43	3,500.00
85513 · Valet Parking	0.00	1,800.00
Total 85500 · Love Your Lagoon	7,940.22	115,000.00
85700 · Love Your Lagoon Proceeds	0.00	111,350.00
86000 · Business Expense	0.00	500.00
87000 · Miscellaneous Expenses	0.00	1,500.00
87167 · Indian River Lagoon Symposium	0.00	10,000.00
Total Expense	310,705.94	969,659.34
Net Ordinary Income	-214,476.03	-582,856.11
Other Income/Expense		
Other Income		
90000 · Other Income		
53019 · Investment Interest & Dividends	383,164.13	0.00
53500 · Realized Gains/Losses	1,296,914.12	
53600 · Unrealized Gains/Losses	1,412,119.04	
54200 · Contributions to Endowment	2,500.00	
Total 90000 · Other Income	3,094,697.29	0.00
Total Other Income	3,094,697.29	0.00
Other Expense		
90500 · Other Expenses		
87100 · Special Initiatives		
87160 · HBOI Development Staff Support	30,963.69	236,845.00
87165 · HBOI New Faculty		
87165-5 · HBOI New Faculty-Year 5	157,222.00	1,303,300.00
Total 87165 · HBOI New Faculty	157,222.00	1,303,300.00
87166 · HBOI Faculty Incentives		
87166-5 · HBOI Faculty Incentives-Year 5	53,106.50	200,000.00
Total 87166 · HBOI Faculty Incentives	53,106.50	200,000.00
87170 · HBOI Faculty Salary Support	75,924.45	500,033.00
87175 · HBOI Discretionary Fund Awards	0.00	85,000.00
Total 87100 · Special Initiatives	317,216.64	2,325,178.00
87199 · Refunds - Special Initiatives	-11,040.47	
Total 90500 · Other Expenses	306,176.17	2,325,178.00
Total Other Expense	306,176.17	2,325,178.00
Net Other Income	2,788,521.12	-2,325,178.00
Net Income	2,574,045.09	-2,908,034.11