

HBOI Foundation

Financial Capacity and Efficiency Metrics Benchmarks

Benchmarks taken from the "Tax and Accounting Implications for Nonprofits" Workshop - May 10, 2018

Dollar amounts taken from FY17 Audited Financial Statements and FY18 Draft Financial Statements

FINANCIAL CAPACITY			FY18	FY17
<p>Working Capital Ratio: <i>(Total Assets divided by Total Expenses)</i></p> <p><u>Note:</u> <i>The Working Capital Ratio does not readily apply to the HBOI Foundation. Because of our investment portfolio, we technically have many years worth of working capital calculated at the current expense rate.</i></p>	Total Assets	80,513,708	72,140,502	
	<i>(Not Including Property & Equipment)</i>			
	Total Expenses	3,134,595	3,617,965	
	Working Capital Ratio (Years)	26	20	
	Benchmark (Years)	½	½	
<p>Program Growth: <i>(Total Expenses Current Year less Prior Year - Should be Increase)</i></p> <p><u>Note:</u> <i>In the HBOI Foundation's situation, program growth equates to grants made. This is subject to available spendable (investment performance). For FY18, the change in process of the timing of the distribution of SLP funds received from the State of Florida (as of November 2016) make it appear that we have not distributed funds. Rather, previously distributed funds were expended from FAU SLP holding accounts. FY19 will see an increase in quarterly invoices for SLP projects due to the funds being depleted in the FAU SLP holding accounts in FY18. In addition, FY15 was the first year of major grantmaking for the Foundation and included multi-year grants. Projected grant payments needed to be reserved from each year's spendable decreasing the amount of spendable available for new grants. These issues resulted in increased "program costs" which make it appear as reduced "program growth."</i></p>	Total Expenses FY2018	3,134,595		
	Total Expenses FY2017	3,617,965		
	Program Growth (FY18 over FY17)	(483,370)		
	Benchmark = Growth			
	Total Expenses FY2017	3,617,965		
	Total Expenses FY2016	5,384,703		
	Program Growth (FY17 over FY16)	(1,766,738)		
	Benchmark = Growth			
	Total Expenses FY2016	5,384,703		
	Total Expenses FY2015	6,006,042		
	Program Growth (FY16 over FY15)	(621,339)		
	Benchmark = Growth			
	Total Expenses FY2015	6,006,042		
	Total Expenses FY2014	4,940,888		
	Program Growth (FY15 over FY14)	1,065,154		
	Benchmark = Growth			
<p>Liabilities to Assets: <i>(Total Liabilities divided by Total Assets)</i></p> <p><u>Note:</u> <i>The HBOI Foundation has substantial assets compared to liabilities, falling significantly below the benchmark.</i></p>		FY18	FY17	
	Total Liabilities	905,514	688,702	
	Total Net Assets	79,623,526	72,157,622	
	% of Liabilities to Net Assets	1%	1%	
	Benchmark	10%	10%	

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EFFICIENCY METRICS

		FY18	FY17
Program Expenses: <i>(Total Program Services divided by Total Expense)</i>	Total Program Services	2,488,407	3,042,278
	Total Expense	3,134,595	3,617,965
% of Total Expense		79%	84%
	Benchmark	85% - 92%	

Note:
FY18 "Program" (e.g., grantmaking) expenses are slightly below benchmark. See note above regarding Program Growth.

		FY18	FY17
Administrative Expenses: <i>(Total General Admin divided by Total Expense)</i>	Total General Administration	588,281	494,812
	Total Expense	3,134,595	3,617,965
% of Total Expense		19%	14%
	Benchmark	<15%	

Note:
Administrative Expenses are higher than previous year due to 187,395.28 in litigation expenses.

		FY18	FY17
Fundraising Expenses: <i>(Total Fundraising divided by Total Expense)</i>	Total Fundraising	57,907	80,875
	Total Expense	3,134,595	3,617,965
% of Total Expense		2%	2%
	Benchmark	<10%	

Note:
Fundraising expenses are well below the benchmark due to having only one fundraising event annually.

		FY18	FY17
Fundraising Efficiency: <i>(Total Fundraising divided by Income Attributable to Fundraising)</i>	Total Fundraising	57,907	80,875
	Income Attributable to Fundraising	129,969	111,895
Fundraising Efficiency %		45%	72%
	Benchmark	10%	

Note:
Due to having only one fundraising event annually, the Fundraising Efficiency percentage is well above the benchmark.