



# ACG Insights: October Volatility

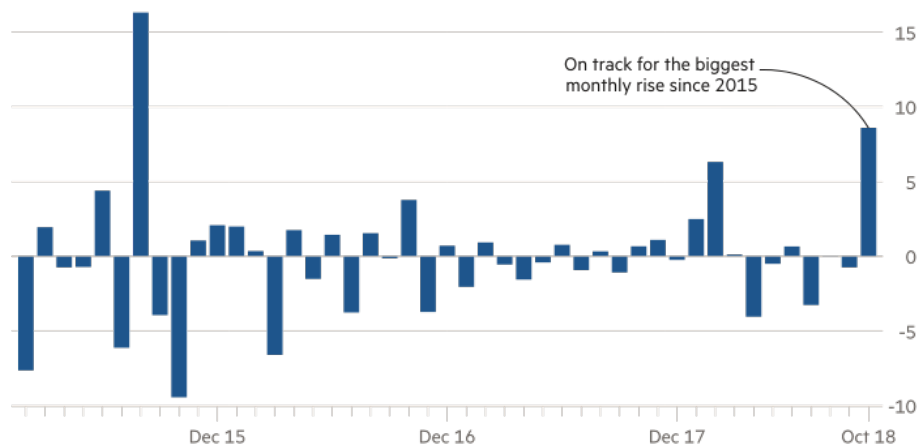
## Introduction

For the second time this calendar year, global equity markets have sold off rapidly towards “correction” territory resulting in intimidating headlines and increased media coverage. As we mentioned earlier this year, pullbacks are something typical of a normal market, but also something we haven’t seen in recent years. Our recent quarterly commentaries allude to heightened risks we have seen in the market making a correction of this magnitude increasingly probable.

## What happened?

Volatility. Unlike some corrections, this moved-in swiftly over a matter of days versus weeks. As pictured below, the CBOE VIX Index, a benchmark used to measure expected future market volatility, spike to its highest monthly rise since 2015. Market pundits have quoted the index moves for the day in points instead of percentages and, despite very few economic data points, the S&P 500 index is currently on pace to finish the month down roughly 9%. This puts the S&P’s peak to trough for the year at 9.7%. 5% peak to trough declines are considered ‘normal’ while 10% declines are considered ‘corrections’ (2647 would be the official correction point for the S&P 500).

Cboe VIX monthly net change (%)



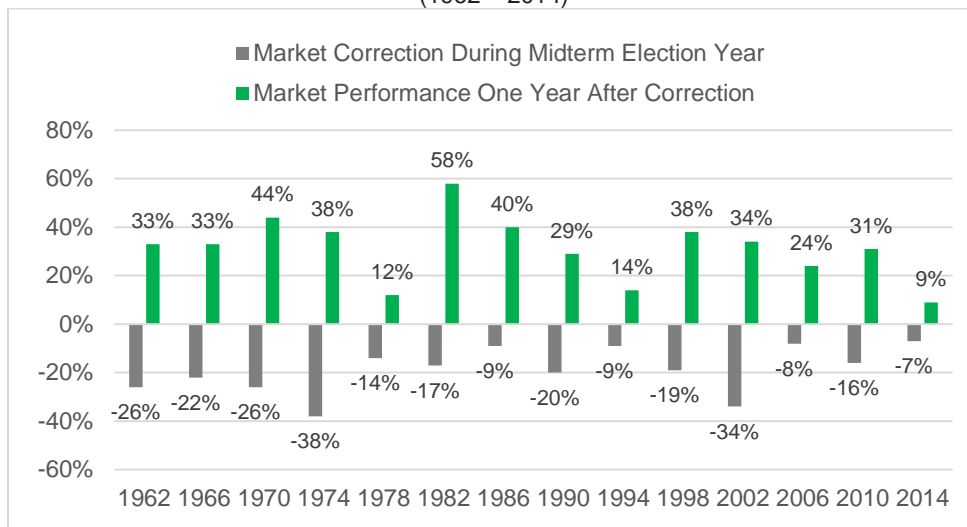
Source: Refinitiv  
© FT

International equity markets have fared worse. International developed markets, as proxied by the MSCI EAFE index, are on pace to finish October down 11%, and Emerging Markets, as proxied by the MSCI emerging markets index, are on their way to finish the month down 10%.

**What is causing this pullback?**

It’s tough to point the finger at one specific catalyst. Instead there could be a multitude of reasons for the recent spike in market volatility. Take for instance the recent US corporate earnings. Third quarter 2018 corporate earnings have been weaker than expected and therefore not as much of a backstop as investors had perceived at the onset of the quarter. We’re halfway through earnings season with over 100 companies beating earnings while approximately 60 companies have missed revenue estimates, many of which issuing weak guidance for fourth quarter 2018. Combine this with the ongoing trade wars, the Asian (China) economic slowdown, rising US interest rates and geopolitical tensions and suddenly a market pullback starts to make more sense.

**Performance During and After Mid-term Elections**  
(1962 – 2014)



Source: Marketwatch

It’s also important to note that in the year-to-date period leading into mid-term elections, the S&P 500 has historically experienced an average drawdown of 19%. Post-election, however, the market typically rallies as investors focus moves back to fundamentals.

**What Should We Do?**

To put it simply – nothing. We build diversified portfolios with a long-term view of the capital markets and don’t believe emotionally responding to market volatility is necessary assuming we have done our job as fiduciaries to build portfolios that achieve our goals with the minimum amount of risk.

Howard Marks said it best in a recent interview with Barron’s; “The truth is: Investing is not easy; making money isn’t easy. How can it be easy? Everybody wants to make money. It is a very competitive activity. But if you are disciplined, if you study, and if you can keep your emotions under control, then you can do these things. But one of the real keys is to keep your emotions under control. Everything in the environment conspires to make us do the wrong thing, to buy when things are going well and prices are high—and to sell when things are going

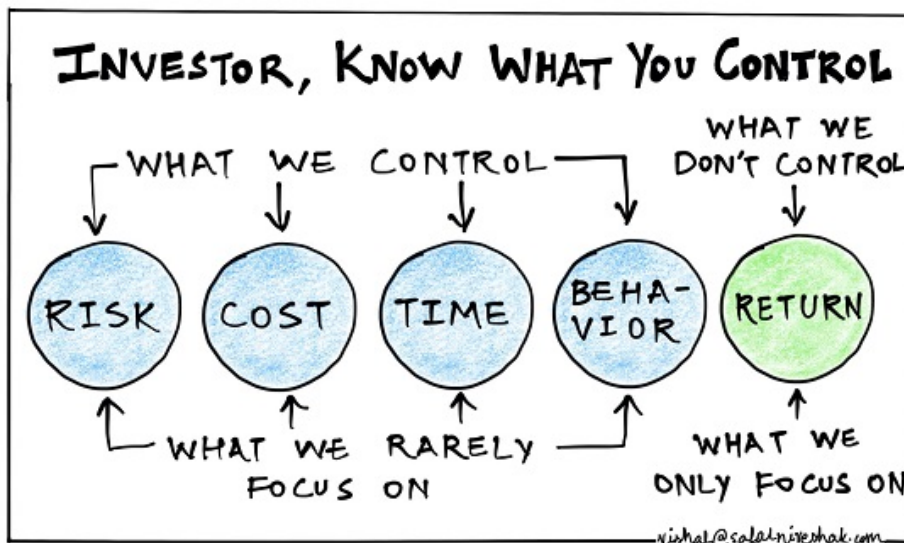
poorly and prices are lower, which is the exact opposite of what we should do. But it all comes from emotion. We have to resist.” Market volatility is inevitable and selling during a downturn/pull-back may result in locking in a loss. The S&P 500 has undergone 36 ‘corrections’ of at least 10% or more since the beginning of the 1950s.



Source: The Motley Fool

The yellow highlighted lines in the above chart show (from left to right) Black Monday, the Great Recession, and the recent 2018 pullbacks. Taking a longer-term view of the markets put in perspective the magnitude of these recent bouts of volatility. And while there are reasons to be cautious, long-term investors can give credence to the benefits of portfolio diversification.

We believe the graphic below best represents our firm’s approach to working with our clients. It is our job to continually refocus both ourselves and our clients on what we can control within the blue circles. Risk, cost, and time are fairly easy. In times of stress, it is our own behavior that we all need to recognize we can control.



Source: Safal Niveshak

If you have any questions regarding the recent market events, please feel free to give us a call or send us an email. Thank you for your business and trust.

## DISCLOSURE

*Investing is subject to a high degree of investment risk, including the possible loss of the entire amount of an investment. You should carefully read and review all information provided by The Atlanta Consulting Group Advisors, LLC (“ACG”), including ACG’s Form ADV, Part 2A brochure and all supplements thereto, before making an investment.*

*The information contained herein reflects the opinions and projections of the ACG as of the date of publication, which are subject to change without notice at any time subsequent to the date of issue. All information provided is for informational purposes only and should not be deemed as investment advice or a recommendation to purchase or sell any specific security. While the information presented herein is believed to be reliable, no representation or warranty is made concerning the accuracy of any data presented. You should not treat these materials as advice in relation to legal, taxation, or investment matters.*

*Various indices, including, but not limited to the S&P 500 Index, the FTSE 3-Month Treasury Bill Index, and the Russell 2000 index (each, an “Index”) are unmanaged indices of securities that are used as general measures of market performance, and their performance is not reflective of the performance of any specific investment. The Index comparisons are provided for informational purposes only and should not be used as the basis for making an investment decision.*

*Statements herein that reflect projections or expectations of future financial or economic performance of the Fund are forward-looking statements. Such “forward-looking” statements are based on various assumptions, which assumptions may not prove to be correct. Accordingly, there can be no assurance that such assumptions and statements will accurately predict future events or ACG’s actual performance. No representation or warranty can be given that the estimates, opinions or assumptions made herein will prove to be accurate. Any projections and forward-looking statements included herein should be considered speculative and are qualified in their entirety by the information and risks disclosed in the confidential offering document. Actual results for any period may or may not approximate such forward-looking statements. You are advised to consult with your independent tax and business advisors concerning the validity and reasonableness of the factual, accounting and tax assumptions. No representations or warranties whatsoever are made by ACG any other person or entity as to the future profitability of investments recommended by ACG.*

<https://www.ft.com/content/8d1a41d6-d6d4-11e8-a854-33d6f82e62f8>

<https://www.marketwatch.com/story/heres-how-stocks-perform-around-midterms-in-one-chart-2018-09-11>

<https://www.fool.com/investing/2018/10/25/heres-visual-proof-that-stock-market-corrections-a.aspx>

<https://www.safalniveshak.com/dealing-stock-markets-moments-terror/>