

	84300 · Investment Management Fees	120,000.00	80,000.00	80,000.00
	85000 · Donor Related	10,000.00	12,000.00	12,000.00
	85500 · Love Your Lagoon			
	85501 · Food & Beverage	36,000.00	38,000.00	38,000.00
	85502 · Equipment Rental	54,000.00	59,000.00	59,000.00
	85503 · Printing & Design	6,500.00	6,500.00	6,500.00
	85504 · Photography	450.00	450.00	450.00
	85506 · Awards & Favors	1,700.00	1,700.00	1,700.00
	85507 · Supplies	1,000.00	500.00	500.00
	85508 · Advertising & Promotion	2,100.00	2,500.00	2,500.00
	85509 · Contract Labor	800.00	800.00	800.00
	85510 · Miscellaneous	250.00	250.00	250.00
	85511 · Postage	2,500.00	3,500.00	3,500.00
	85513 · Valet Parking	1,500.00	1,800.00	1,800.00
	Total 85500 · Love Your Lagoon	106,800.00	115,000.00	115,000.00
	85700 · Love Your Lagoon Proceeds	104,100.00	111,350.00	111,350.00
	86000 · Business Expense	500.00	500.00	500.00
	87000 · Miscellaneous Expenses	1,500.00	1,500.00	1,500.00
	87167 · Indian River Lagoon Symposium	10,000.00	10,000.00	10,000.00
	Total Expense	992,840.00	969,659.34	844,277.60
	Net Ordinary Income	-661,689.57	-582,856.11	-497,474.37
	Other Income/Expense			
	Other Expense			
	90500 · Other Expenses			
	87100 · Special Initiatives			
	87150 · HBOI @ FAU Discretionary Fund	10,000.00	0.00	0.00
	87151 · HBOI Gift Shop Operator	10,000.00	0.00	0.00
	87152 · Gift Shop Inventory	25,000.00	0.00	0.00
	87160 · HBOI Development Staff Support	296,700.00	236,845.00	182,000.00
	87165 · HBOI New Faculty			
	87165-4 · HBOI New Faculty-Year 4	1,127,709.00	0.00	0.00
	87165-5 · HBOI New Faculty-Year 5	0.00	1,303,300.00	1,303,300.00
	Total 87165 · HBOI New Faculty	1,127,709.00	1,303,300.00	1,303,300.00
	87166 · HBOI Faculty Incentives			
	87166-0 · HBOI Faculty Incentive Availabl	100,000.00	0.00	0.00
	87166-4 · HBOI Faculty Incentives-Year 4	200,000.00	0.00	0.00
	87166-5 · HBOI Faculty Incentives-Year 5	0.00	200,000.00	100,000.00
	Total 87166 · HBOI Faculty Incentives	300,000.00	200,000.00	100,000.00
	87170 · HBOI Faculty Salary Support	431,630.00	500,033.00	724,462.05
	87175 · HBOI Discretionary Fund Awards	0.00	85,000.00	100,000.00
	Total 87100 · Special Initiatives	2,201,039.00	2,325,178.00	2,409,762.05
	Total 90500 · Other Expenses	2,201,039.00	2,325,178.00	2,409,762.05
	Total Other Expense	2,201,039.00	2,325,178.00	2,409,762.05
	Net Other Income	-2,201,039.00	-2,325,178.00	-2,409,762.05
	Net Income	-2,862,728.57	-2,908,034.11	-2,907,236.42
	From Endowment		2,907,236.42	2,907,236.42
	Net Income		-797.69	0.00

July 2017 through June 2018

				FY16 Mid Year Budget	FY17 Proposed Budget	FY18 Proposed Budget
Ordinary Income/Expense						
Income						
50000 · Specialty License Plate Revenue						
			50010 · PWD Tag Revenue	1,136,171.50	1,130,137.21	1,130,137.21
			50015 · PFW Tag Revenue	381,235.35	376,712.40	376,712.40
			50020 · Aqua Tag Revenue	354,399.52	349,804.37	349,804.37
			50025 · SOS Tag Revenue	791,807.96	834,148.89	834,148.89
			Total 50000 · Specialty License Plate Revenue	2,663,614.33	2,690,802.87	2,690,802.87
			Total Income	2,663,614.33	2,690,802.87	2,690,802.87
Gross Profit				2,663,614.33	2,690,802.87	2,690,802.87
Expense						
70000 · Pass Through to FAU Expense						
			70010 · PWD Tag Revenue Disbursement	960,064.92	938,013.88	938,013.88
			70015 · PFW Tag Revenue Disbursement	284,020.34	275,000.05	275,000.05
			70020 · Aqua Tag Revenue Disbursement	259,027.64	250,357.19	250,357.19
			70025 · SOS Tag Revenue Disbursement	589,896.93	608,928.69	608,928.69
			Total 70000 · Pass Through to FAU Expense	2,093,009.83	2,072,299.81	2,072,299.81
71000 · Pass Through to Others Expense						
			71010 · PFW - Wyland Foundation	38,123.54	37,671.24	37,671.24
			71020 · Aqua - Guy Harvey	35,439.95	34,980.44	34,980.44
			71025 · SOS - Guy Harvey	79,180.80	83,414.89	83,414.89
			71041 · Aqua - Florida Aquaculture Assn	5,000.00	5,000.00	5,000.00
			Total 71000 · Pass Through to Others Expense	157,744.29	161,066.57	161,066.57
82025 · SLP Expense						
			82300 · SLP/FAU Admin Fee	66,590.36	107,632.11	107,632.11
			82350 · SLP/HBOIF Admin	79,908.43	80,724.09	80,724.09
82400 · SLP Marketing Expense						
			82406 · SLP Online/Broadcast/TV/Media	146,000.00	146,000.00	146,000.00
			82407 · SLP Print	10,000.00	10,000.00	10,000.00
			82408 · SLP Direct Mail/eBlasts	10,000.00	10,000.00	10,000.00
			82411 · SLP Other/Salary/Fringe	40,000.00	40,000.00	40,000.00
			82412 · SLP Margin	20,861.42	21,080.29	21,080.29
			82414 · SLP Tax Collector Visibility	10,000.00	10,000.00	10,000.00
			82415 · SLP Special Branding Projects	17,500.00	20,000.00	20,000.00
			82416 · SLP External Events/Sponsorsh	12,000.00	12,000.00	12,000.00
			Total 82400 · SLP Marketing Expense	266,361.42	269,080.29	269,080.29
			Total 82025 · SLP Expense	412,860.21	457,436.49	457,436.49
			Total Expense	2,663,614.33	2,690,802.87	2,690,802.87
Net Ordinary Income				0.00	0.00	0.00
Net Income				0.00	0.00	0.00

