

HBOI Foundation, INC.
Profit & Loss Prev Year Comparison
July through December 2015

	Jul - Dec 15	Jul - Dec 14
Ordinary Income/Expense		
Income		
40000 · Donations & Gifts	0.00	683.49
45000 · Love Your Lagoon (Gross)		
45100 · Sponsorships	79,944.01	55,500.00
45200 · Ticket Sales	2,200.00	1,050.00
45300 · Donations - LYL	790.00	0.00
Total 45000 · Love Your Lagoon (Gross)	82,934.01	56,550.00
54000 · Other Revenue		
54005 · HBOIF - admin (SLP)	38,329.60	35,036.81
54010 · Rent & Lease Revenue	21,993.37	16,073.16
Total 54000 · Other Revenue	60,322.97	51,109.97
54030 · Learning Garden Forfeitures	4,774.06	0.00
54100 · Gift Shop Income	0.00	4,220.59
Total Income	148,031.04	112,564.05
Gross Profit	148,031.04	112,564.05
Expense		
72000 · Payroll Expenses		
72010 · Salaries & Wages		
72011 · CEO	85,700.03	61,691.41
72012 · Director of Operations	42,337.49	37,500.06
72013 · Operations Assistant	14,260.02	0.00
Total 72010 · Salaries & Wages	142,297.54	99,191.47
72015 · Payroll Taxes	6,470.48	7,630.15
72057 · Health Insurance	0.00	7,329.08
72060 · 401K	4,272.37	4,552.63
Total 72000 · Payroll Expenses	153,040.39	118,703.33
75000 · Contract Professional Services		
75020 · Accounting Fees		
75021 · Audit	24,750.00	21,000.00
75022 · Tax Reporting	1,850.00	1,750.00
75023 · Accounting Oversight	22,250.00	22,550.00
Total 75020 · Accounting Fees	48,850.00	45,300.00
75025 · Professional Services		
75027 · Interim ED Expenses	0.00	1,295.19
75025 · Professional Services - Other	0.00	5,718.48
Total 75025 · Professional Services	0.00	7,013.67
75030 · Temporary office services	80.40	2,173.88
Total 75000 · Contract Professional Services	48,930.40	54,487.55
75500 · Legal Fees		
75510 · General Legal Fees	22,377.09	22,100.73
75512 · Legal Other	20,000.00	0.00
75513 · Legal - Intellectual Property	0.00	253.00
75514 · Legal -- FPR Superfund Fee	14,290.90	0.00

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Total 75500 - Legal Fees	56,667.99	22,353.73
81000 - Operations		
81010 - Supplies	1,214.75	722.36
81015 - Telephone	2,049.91	1,874.57
81020 - Postage & Shipping	133.78	327.82
81025 - Printing & Copying	257.84	1,097.83
81030 - Books, Subscriptions, Reference	44.93	222.85
81032 - Memberships & External Events	5,246.00	4,270.00
81035 - Computer & Website	6,625.53	4,465.69
81040 - Gifts	900.85	0.00
81045 - Promotion & Advertising	2,989.00	1,075.00
Total 81000 - Operations	<u>19,462.59</u>	<u>14,056.12</u>
81500 - Gift Shop Costs	0.00	1,061.07
82000 - Facilities & Equipment		
82005 - Utilities	119.40	225.00
82000 - Facilities & Equipment - Other	2,108.00	1,450.70
Total 82000 - Facilities & Equipment	<u>2,227.40</u>	<u>1,675.70</u>
82030 - Real estate taxes	12,022.49	11,866.19
82035 - Depreciation Expense	1,287.14	1,287.14
83000 - Travel & Meetings	1,620.77	1,883.70
83010 - Board Travel & Meetings	3,861.72	6,647.22
84000 - Insurance Expense	24,394.47	15,362.33
84100 - Bank Service Expense	434.83	399.24
84300 - Investment Management Fees	43,904.34	64,121.92
85000 - Donor Related	2,741.62	2,068.37
85500 - Love Your Lagoon		
85501 - Food & Beverage	2,320.00	0.00
85502 - Equipment Rental	26,500.00	0.00
85503 - Printing & Design	1,821.66	2,521.91
85506 - Awards & Favors	1,612.00	1,600.00
85507 - Supplies	179.64	15.79
85508 - Advertising & Promotion	2,012.12	1,945.00
85510 - Miscellaneous	0.00	69.78
85511 - Postage	932.86	950.86
Total 85500 - Love Your Lagoon	<u>35,378.28</u>	<u>7,103.34</u>
Total Expense	<u>405,974.43</u>	<u>323,076.95</u>
Net Ordinary Income	-257,943.39	-210,512.90
Other Income/Expense		
Other Income		
90000 - Other Income		
53019 - Investment Interest & Dividends	874,380.85	937,238.00
53500 - Realized Gains/Losses	269,810.08	1,677,519.09
53600 - Unrealized Gains/Losses	-3,347,889.28	-2,372,452.73
54200 - Contributions to Endowment	5,180.90	27,012.34

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Total 90000 · Other Income	-2,198,517.45	269,316.70
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Other Expense		
90500 · Other Expenses		
87100 · Special Initiatives		
87150 · HBOI @ FAU Discretionary Fund	10,000.00	10,000.00
87151 · HBOI Gift Shop Operator	10,000.00	10,000.00
87155 · HBOI ED Development Fund	25,000.00	25,000.00
87160 · HBOI Development Staff Support	139,025.00	0.00
87165 · HBOI New Faculty		
87165-3 · HBOI New Faculty-Year 3	0.00	763,168.00
87165-4 · HBOI New Faculty-Year 4	289,381.00	0.00
Total 87165 · HBOI New Faculty	289,381.00	763,168.00
87166 · HBOI Faculty Incentives		
87166-0 · HBOI Faculty Incentive Availabl	0.00	85,631.00
87166-3 · HBOI Faculty Incentives-Year 3	0.00	60,000.00
87166-4 · HBOI Faculty Incentives-Year 4	80,000.00	0.00
Total 87166 · HBOI Faculty Incentives	80,000.00	145,631.00
87170 · HBOI Faculty Salary Support	180,775.70	323,723.13
Total 87100 · Special Initiatives	734,181.70	1,277,522.13
Total 90500 · Other Expenses	734,181.70	1,277,522.13
Total Other Expense	734,181.70	1,277,522.13
Net Other Income	-2,932,699.15	-1,008,205.43
Net Income	-3,190,642.54	-1,218,718.33